



# **1Q2014 Financial Results**

17 April 2014



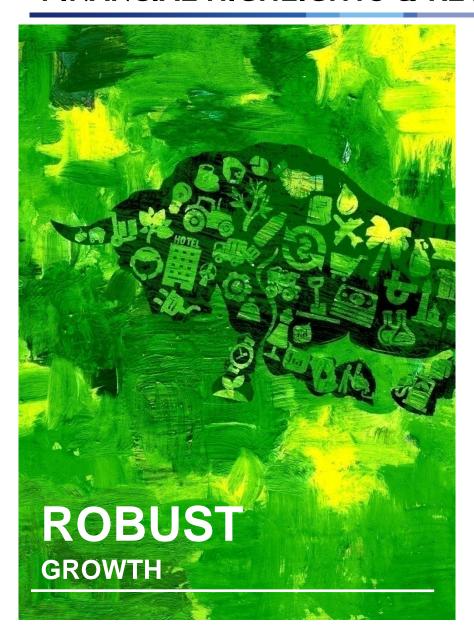
#### **AGENDA**



- FINANCIAL HIGHLIGHTS & REVIEW
- MARKET PERFORMANCE
- FOCUS AREA AND CONCLUSION
- APPENDICES

#### FINANCIAL HIGHLIGHTS & REVIEW





- Financial Highlights
- Profit and ROE Trend
- Operating Revenue
- Operating Expenses

# Financial Highlights

## A good start to the year despite global challenges



Financial Items	1Q2014	1Q2014 vs. 1Q2013	1Q2014 vs. 4Q2013
Operating Revenue (RM million)	115.1	13%	11%
Operating Expenses (RM million)	60.2	10%	8%
PATAMI (RM million)	45.1	18%	33%
EPS (sen)	8.5	18%	33%
Cost to Income Ratio (%)	49	1 percentage point	9 percentage points
Annualised ROE (%)	23	5 percentage points	6 percentage points

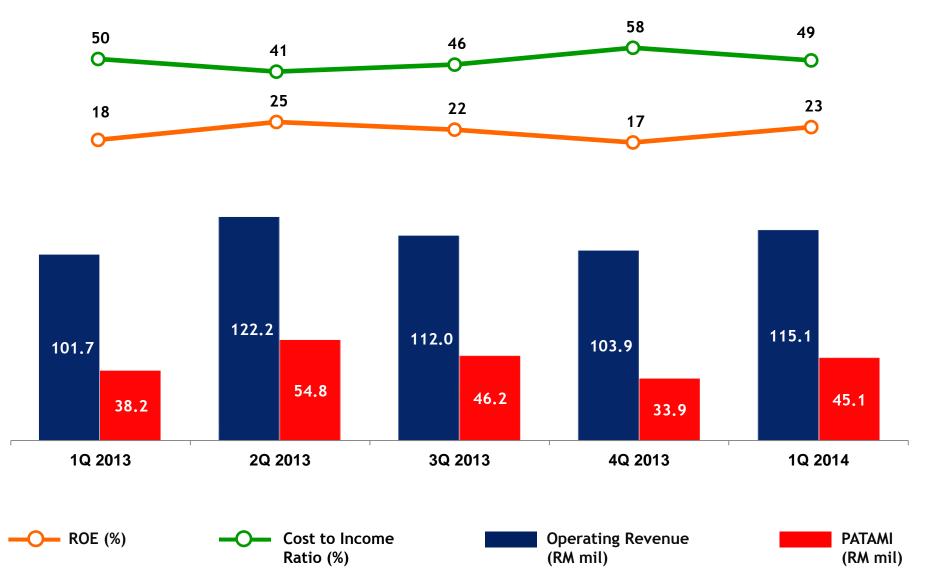
#### 1Q2014 vs. 1Q2013:

- Higher operating revenue for 1Q2014 largely driven by higher securities trading activities.
- Higher PATAMI due to higher trading revenues coupled with continuous cost management.
- Higher annualised ROE contributed by higher PATAMI and capital management.

#### **Profit & ROE Trend**

## Growing sustainable revenue

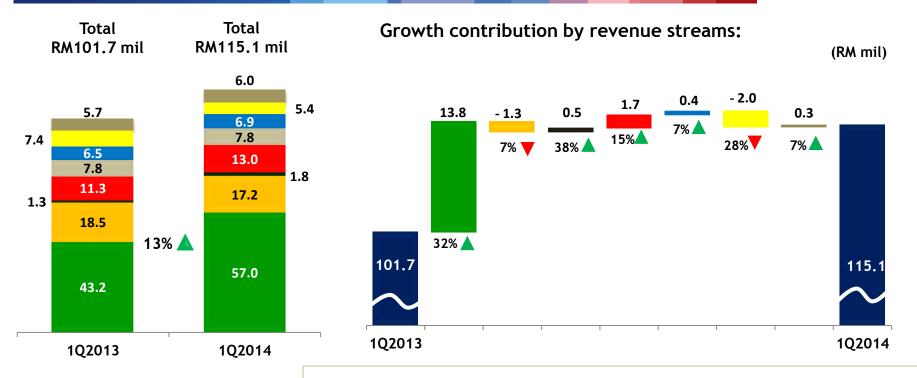




## **Operating Revenue**

#### Revenue bolstered by active trading in securities market





- Securities Trading Revenue

  Derivatives Trading Revenue

  BSAS Trading Revenue

  Listing & Issuer Services

  Depository Services

  Market Data

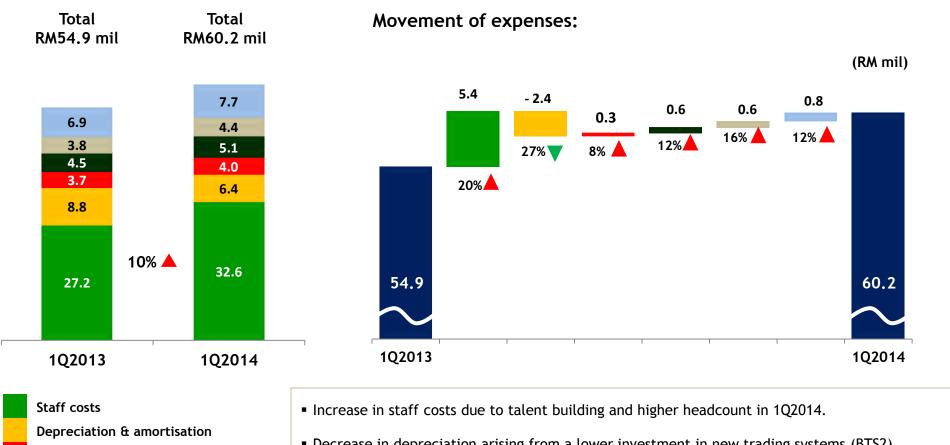
  Membership Services & Connectivity

  Other Operating Revenue\*
- Growth in securities market revenue contributed by higher trading participation from retail investors and continued support by domestic institutions.
- Lower derivatives trading revenue despite higher trading volume due to lower guarantee and collateral management fees.
- Growth in BSAS trading revenue contributed by higher domestic and foreign participation.
- Growth in listing and issuer services revenue due to higher number of new structured warrant listings and corporate exercises.
- Lower revenue from membership services and connectivity due to lower broker services fee and a revision in Bursa access fee structure.

## **Operating Expenses**

#### Building talent and cost management





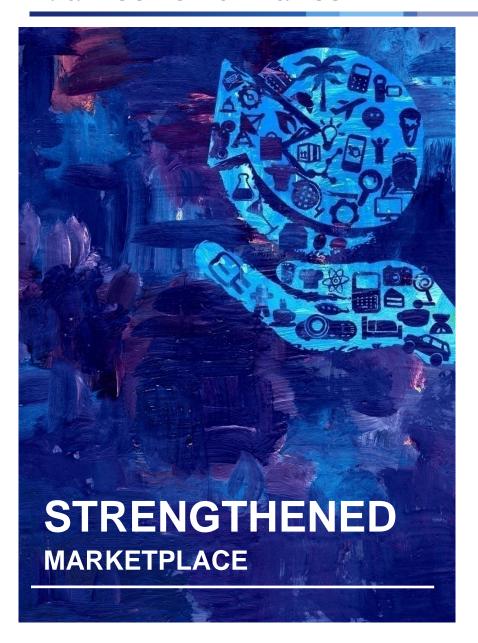
Marketing & development IT maintenance Service fees Other operating expenses<sup>^</sup>

- Decrease in depreciation arising from a lower investment in new trading systems (BTS2).
- Increase in IT maintenance due to onsite maintenance of the new trading system.
- Increase in service fees due to higher derivatives contract traded in 1Q2014.

Note<sup>^</sup> - Other Operating expenses includes building maintenance, administrative expenses and CDS expenses.

#### **Market Performance**



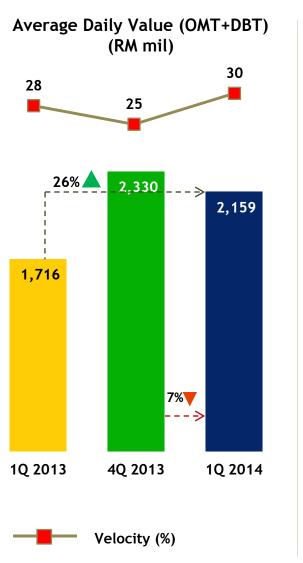


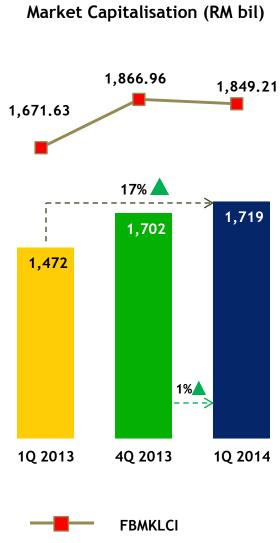
- Securities Market Overview
- Derivatives Market Overview
- Islamic Market Overview

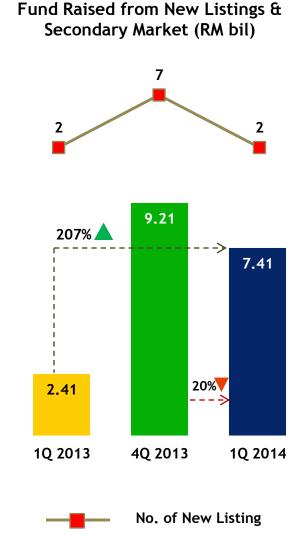
#### **Securities Market Overview**

## Higher trading and secondary market fund raising activities





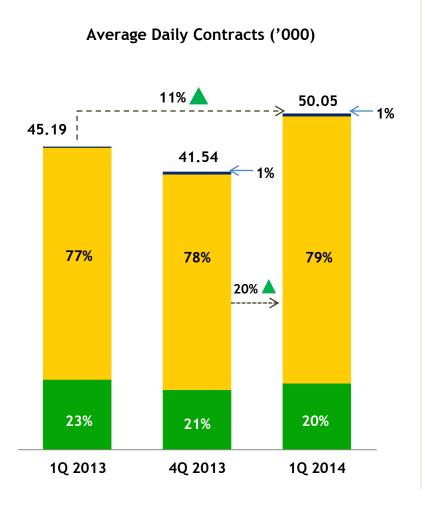


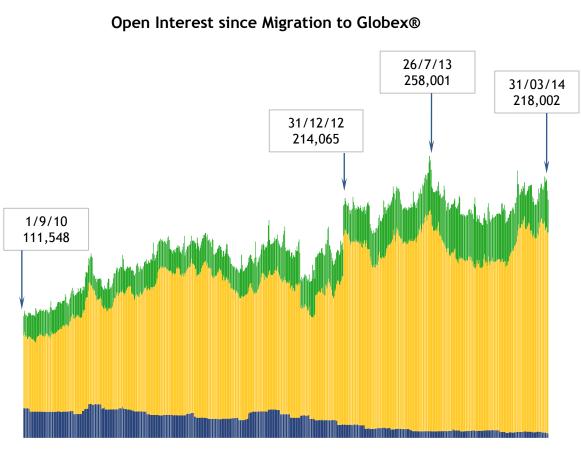


#### **Derivatives Market Overview**

## FCPO contracts hit new high, ADC surpassed 50,000 contracts







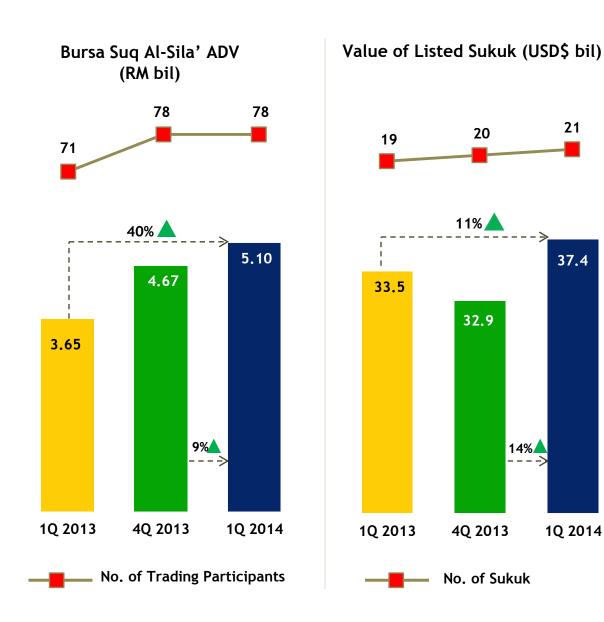


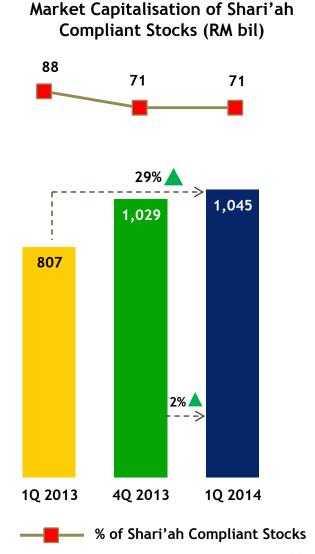


#### **Islamic Market Overview**

#### Continue to gain recognition as a market leader







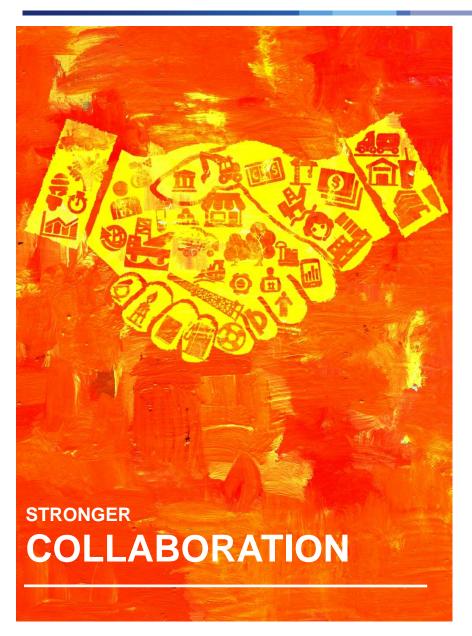
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1Q 2014

## **FOCUS AREA AND CONCLUSION**





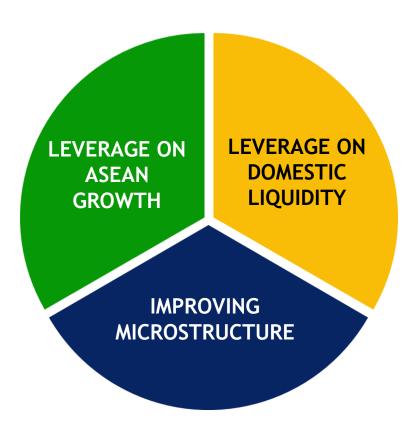
- Focus Areas
- Achievements in 1Q2014
- Going Forward

#### **Focus Area**

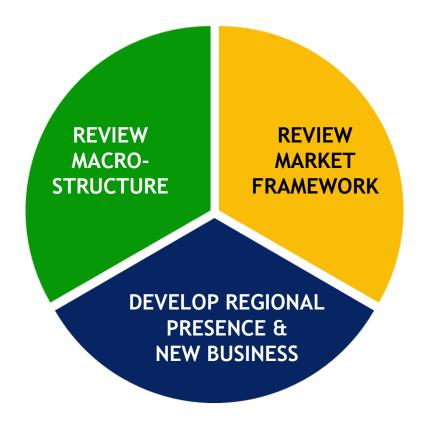
#### To establish strong regional presence



Focus 1: Value Extraction



Focus 2: Build for the Future



### Achievements in 1Q2014



Recorded improvement in financial performance and across 3 markets.

#### **Securities Market**

- Listing of new ETF listing MyETF MSCI Malaysia Islamic Dividend
- Increase of available stocks for Securities Borrowing and Lending from 171 to 218

#### **Derivatives Market**

Introduced new Participantship Structure for Trading Participants and Associate Participants to drive the recruitment of new intermediaries and to expand the distribution channel.

#### Islamic Market

Signed MoU with the Saudi Stock Exchange (Tadawul) to formalise a collaboration to develop cross border activities between both exchanges in capital market development.

## **Going Forward**



#### Key Deliveries in 2014:

E-initiative to grow retail participation - with

### BURSA**MKT**PLC

THERE'S SOMETHING FOR EVERYONE ON BURSAMKTPLC

Creating a distinct and trustworthy marketplace - the first in the region **ESG Index** 

Bursa Malaysia as
ASEAN
MULTINATIONAL
MARKETPLACE

#### Bursa Malaysia will continue to:

- Expand product and service offerings.
- Further enhance market accessibility for both participants and investors.
- Enhance regulatory framework to strengthen our marketplace.

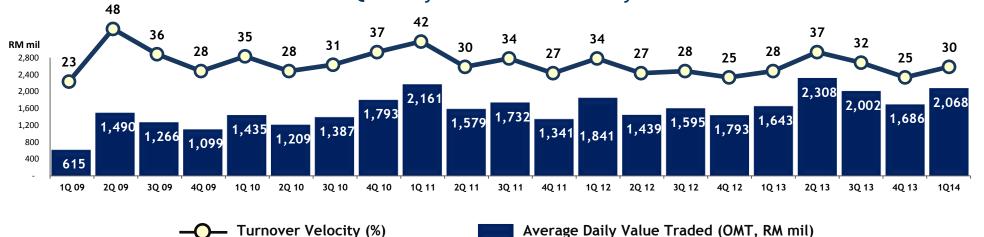




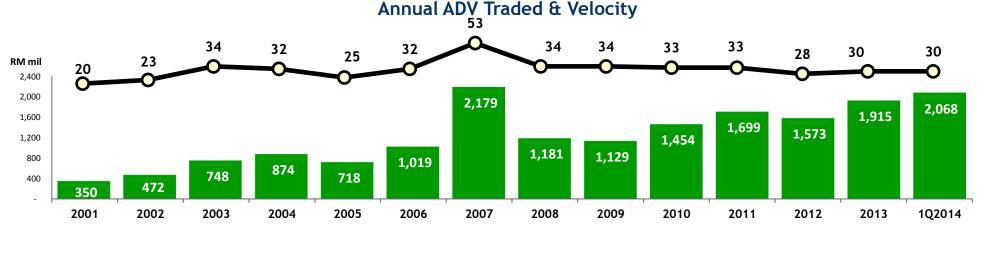
## **Securities Market Trading Activity**





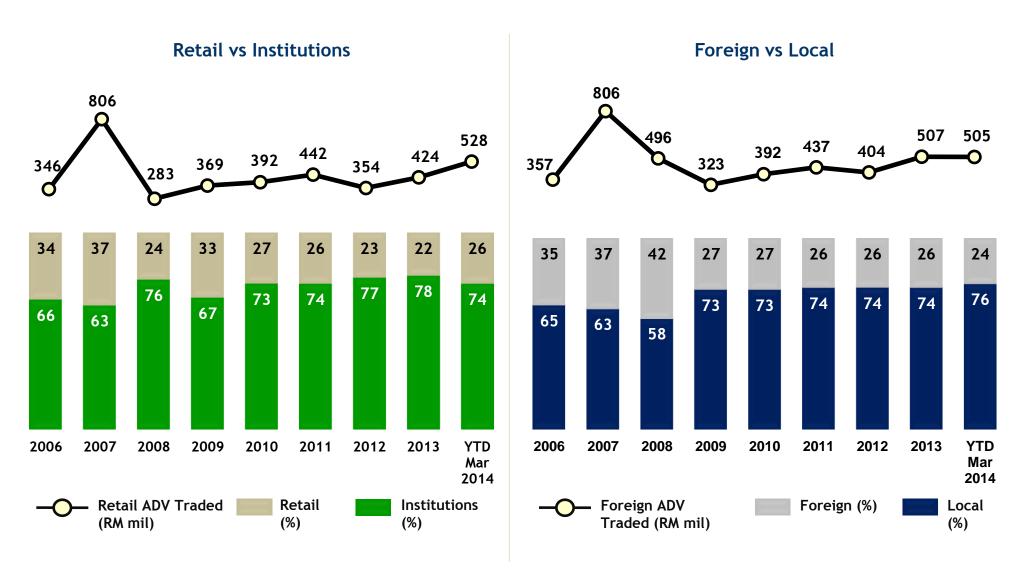






# **Securities Market Trading Participation**





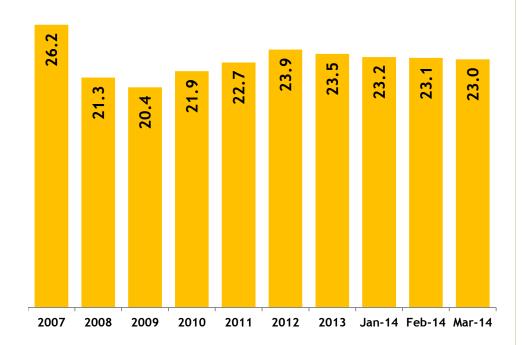
From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.

## Securities Market Foreign Ownership

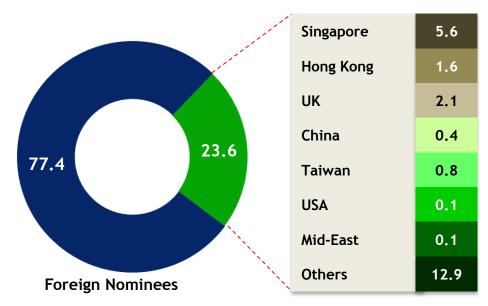


# Based on Market Capitalisation (as at month end)



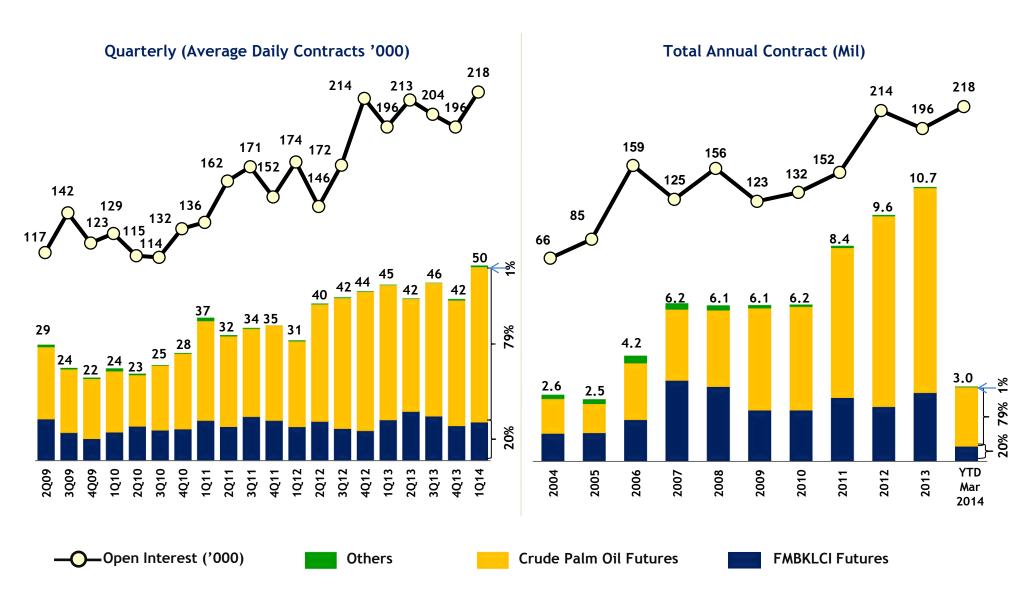


#### Foreign Ownership by Nationality (%)



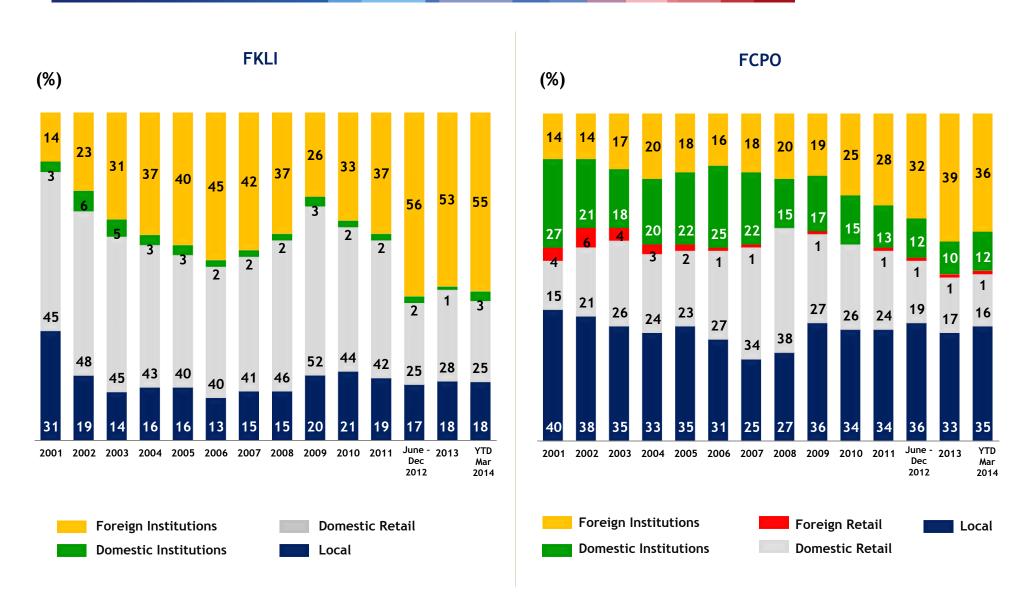
## **Derivatives Market Activity**





## **Derivatives Market Demography**

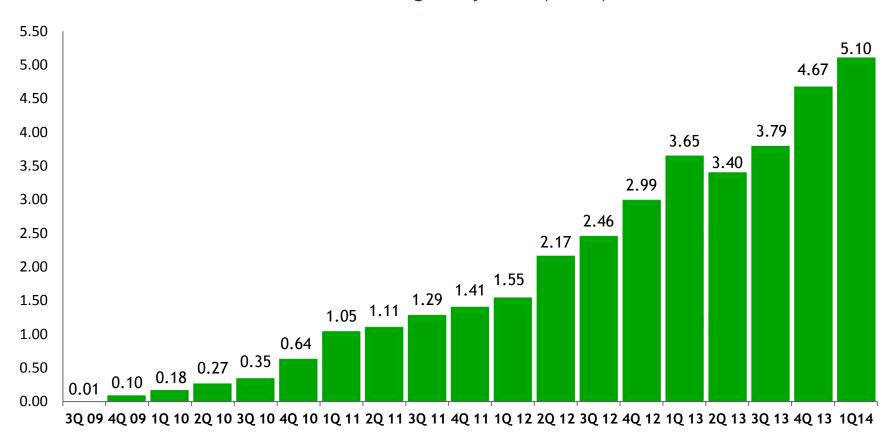




# **Islamic Market Trading Activity**



#### BSAS Average Daily Value (RM bil)



#### INVESTOR RELATIONS CONTACT INFORMATION

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