Bursa Malaysia Berhad FY2024 Financial Results

27 January 2025



FY2024 Financial Performance

Operating Revenue	: RM757.7 million	(▲ 27.8% YoY)
PBT	: RM410.4 million	(▲ 27.7% YoY)
PATAMI	: RM310.1 million	(▲ 22.9% YoY)
Final Dividend Special Dividend	: 18.0 sen per share : 8.0 sen per share	(§3.9% payout)

Business & Strategy

2

PBT rose by RM88.9 million to RM410.4 million in FY2024, on the back of solid performance in both the Securities and Derivatives Markets. Notably, in the Securities Market, Bursa Malaysia recorded higher trading participation across all its channels, as foreign institutional, domestic institutional, and retail investors ADV achieved a yearly growth of 88.5%, 52.7% and 16.7% respectively.

Bursa Malaysia met all its headline KPIs for FY2024.

Several key initiatives implemented in FY2024 under the Strategic Roadmap 2024 – 2026, which includes:

- Introduction of new MyBURSA features and growing our user base, to enhance investor engagement and experience
- Expansion of offerings and new features on our new multi-asset platforms (i.e. BCX, BR Capital and Bursa Gold Dinar)
- Launch and onboarding of companies and their suppliers onto the Centralised Sustainability Intelligence (CSI) Solution

2025 Outlook

Riding on the tailwind of frameworks such as 12MP, NIMP, NETR, NSS^{*}, coupled with the Government's fiscal discipline, sufficient liquidity and possible rotational plays, there are reasonable factors that support a conducive equities market.

^{*}12MP (12th Malaysia Plan), NIMP (New Industrial Master Plan 2030), NETR (National Energy Transition Roadmap), NSS (National Semiconductor Strategy) Creating Opportunities, Growing Value



Agenda

- 01. Strategic Highlights
- 02. Financial Highlights & Market Performance
- 03. Financial Review
- 04. Our Way Forward

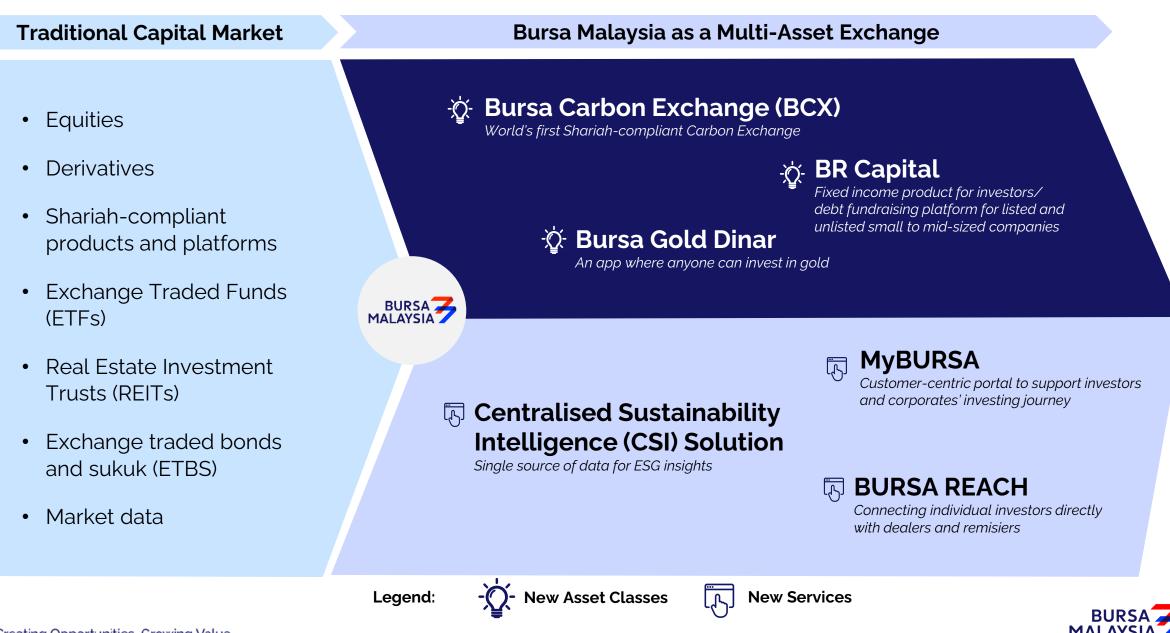


Strategic Highlights





Our Evolution



Key Strategic Highlights FY2024

Strengthening Our Core Business – Securities Market

- Welcomed **55** IPO listings (highest since 2006)
- Commitment to expedite IPO approval for the MAIN and ACE Markets with Securities Commission Malaysia (SC) (26 Feb)
- API gateway to streamline investors' onboarding journey (24 May)
- Inaugural **transfer of listing from LEAP to ACE market** under the LEAP Market Transfer Framework *(6 Sep)*
- Launched e-Trade, an eWallet equities market trading feature, in partnership with TNG Digital and Affin Hwang (1 Oct)



- **22.8** million contracts traded across all derivative products (highest in history)
- Broadened suite of edible oil derivative products
 - FSOY (18 Mar)
 - FUCO (16 Dec)
- Co-hosted **East Malaysia Palm Oil Forum** with Malaysia Palm Oil Council (MPOC) (22 Aug)
- Completed three intakes of Futures Trading Apprenticeship Programme (25 Oct)

Positioning Bursa as Global Hub for Islamic Capital Market

- **BSAS** admitted 20 new participants -4 foreign, and 16 local
- Introduced **PRIBUMI Bursa Malaysia Zakat Index** to recognise PLCs that adopt Corporate Zakat practice (15 Jul)
- Launched and introduced new features on **Bursa Gold Dinar (BGD),** namely Zakat Information and Gold Price Alert (20 Jul), and Exchange feature (28 Sep)
- Listed the world's first
 Waqf ETF (10 Dec)

Providing New & Improved Services to the Capital Market

• Launched:

(-)

- SME X Platform in collaboration with the SSM (23 Jan)
- BURSA REACH to connect investors directly with dealer representatives (7 May)
- MyBURSA phase 2 with 9 new features
- BR Capital:
- Opening of retail access (20 May)
- Launched Secondary Market (9 Dec)
- Issued 4 investment notes
- BCX: Completed inaugural auction of RECs (25 Jun) & MNC+ (25 Jul). Enablement of Gold Standard carbon credits (2 Dec)

Driving Sustainability for Our Marketplace & Internationally

- Signed MoU with the UK government's **MOBILIST** programme (16 Apr)
- Launched Centralised
 Sustainability Intelligence (CSI) Solution (21 Jun)
- Collaboration with ASEAN Exchanges to develop the ASEAN-Interconnected Sustainability Ecosystem and to pursue four Proofof-Concepts (16 Jul)
- Received Science Based Targets initiative validation for GHG reduction targets (30 Aug)
- Mandated sustainability reporting using IFRS
 Sustainability Disclosure
 Standards for MAIN and ACE Market (23 Dec)



*Initiatives listed above are non-exhaustive Creating Opportunities, Growing Value FSOY = DCE Soybean Oil Futures FUCO = USD Used Cooking Oil FOB Straits Futures SSM = Companies Commission of Malaysia RECs = Renewable Energy Certificates MNC+ = Malaysia Nature-based Carbon Credits Plus ESG = Environmental, Social and Governance

2024 Awards and Accolades



The Edge Billion Ringgit Club Awards 2024

- **4th consecutive win** on Highest Return on Equity over 3 Years in Financial Services Sector (*below RM10 billion market capitalisation*)
- o **1st win** on Best Corporate Responsibility (CR) Initiatives (below RM10 billion market capitalisation)



Islamic Finance News (IFN) Service Providers Poll 2024

- o **7th consecutive win** for the Best Stock Exchange for Islamic Listings since the category was introduced in 2018
- o 2nd runner-up for Bursa Suq Al-Sila' (BSAS) for the Best Interbroker for Islamic Transactions

UN Women Asia-Pacific Women Empowerment Principles (WEPs) Awards 2024 (Malaysia)

Winner of Transparency and Reporting category



Regulation Asia Awards for Excellence 2024

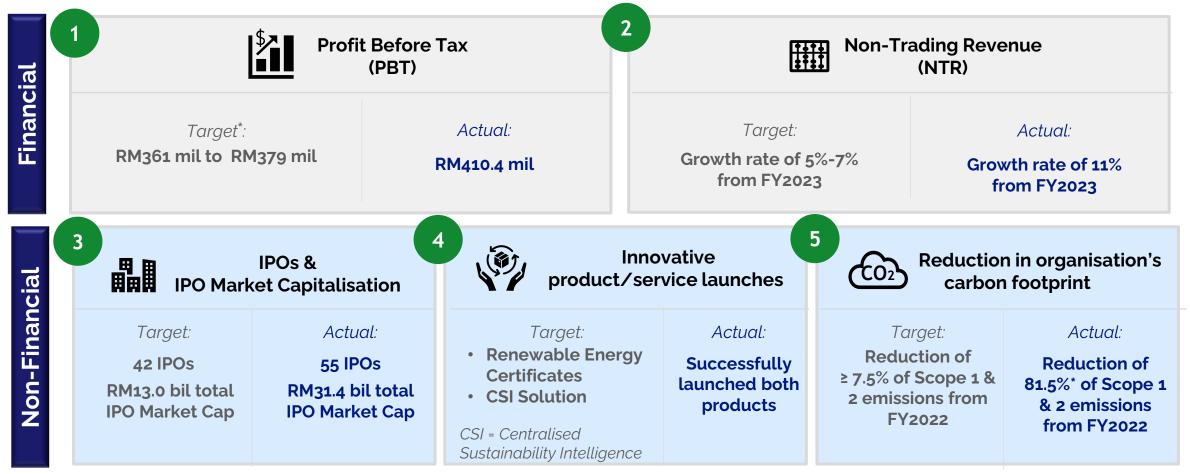
• ESG Industry Collaboration of the Year, in recognition of the Centralised Sustainability Intelligence (CSI) Solution

Forward Faster Sustainability Awards 2024

o SBTi Validators Recognition by UN Global Compact Network Malaysia & Brunei



We met all our FY2024 Headline KPIs



Notes for KPI 1:

- Excluding reversal of SST provision, the normalised PBT for FY2023 was RM290 mil.
- Target revised upwards in July 2024, from previous target of RM293 mil to RM323 mil. Note for KPI 5:
- Scope 1 & 2 emissions for FY2024 were reduced through the organisation's energy efficiency initiatives and utilisation of Renewable Energy Certificates (RECs).

The headline KPIs are/were targets or aspirations set by the Company as a transparent performance management practice. These headline KPIs shall not be construed as either forecasts, projections or estimates of the Company or representations of any future performance, occurrence or matter as the headline KPIs are merely a set of targets /aspirations of future performance aligned to the Company's strategy

BURSA MALAYSIA

Financial Highlights & Market Performance





FY2024 Financial Highlights

Operating Revenue improved by 27.8% Y-o-Y due to higher revenue in Securities and Derivatives Markets



 Higher operating revenue is driven by doubledigit growth rate in both trading and nontrading revenue Increase in staff costs, IT maintenance and service fees

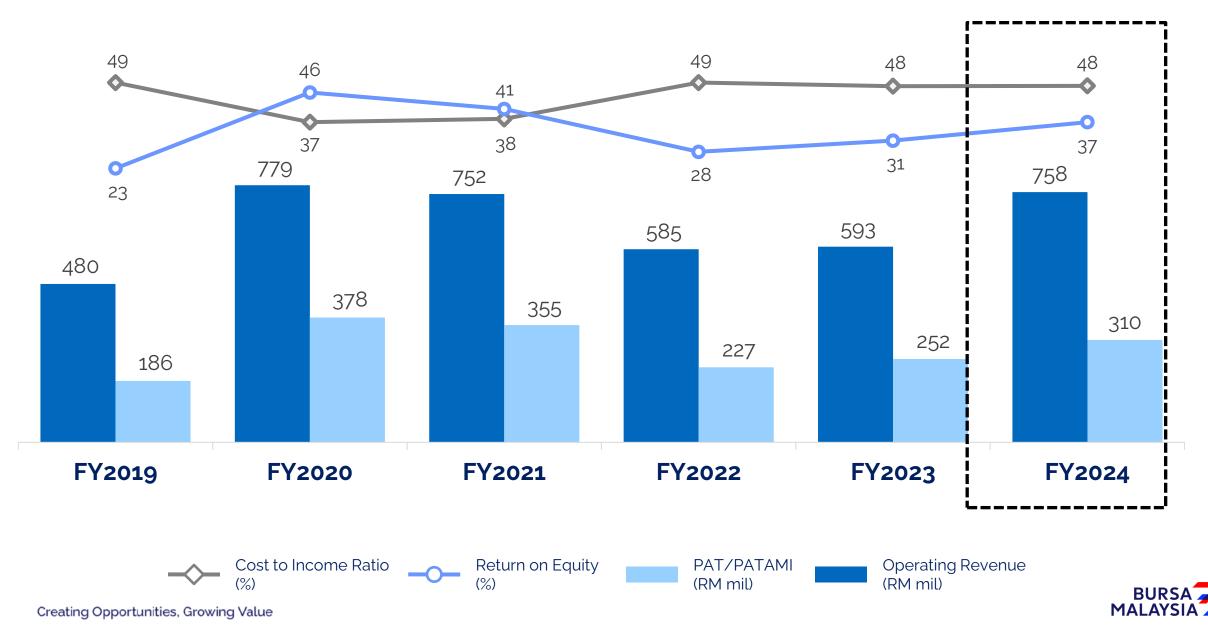


*A one-off reversal of provision in FY2023 also contributed to the higher percentage increase in operating expenses in FY2024. Excluding the one-off reversal of provision, operating expenses increased by only 14.6% year-on-year from RM325.9 mil in FY2023 to RM373.4 mil in FY2024.



Yearly Financial Trend

Healthy financial ratios with ROE of 37%, and CTI remained stable at 48%

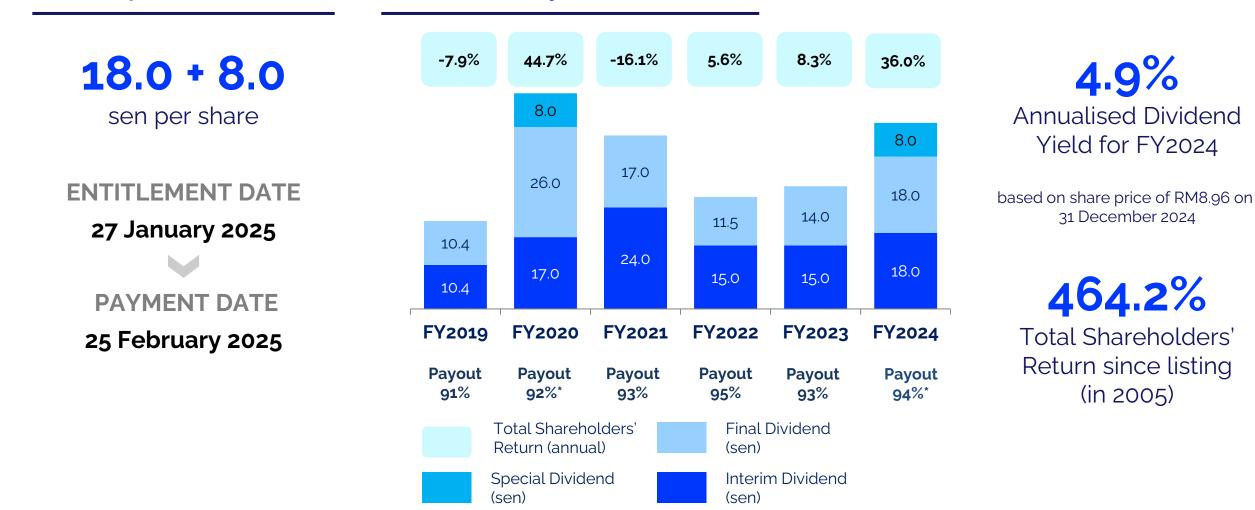


Dividend

Final + Special Dividend

Declared a final dividend of 18.0 sen and special dividend of 8.0 sen per share. FY2024 dividend yield (including special dividend) stood at 4.9%

Dividend History



* Excludes special dividend

Securities Market Overview

Strong performance across all segments

FY2023	FY2024
13.6	31.4
3,577	7,439
32	55
7	11
24	40
1	4
	13.6 3,577 32 7 24

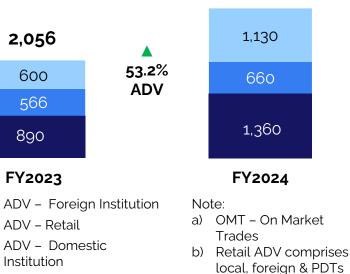
Initial Public Offerings (IPOs)

* Based on listing price

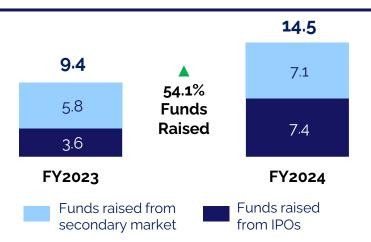
New Structured Warrants Listings

FY2023	FY2024
1,497	1,804

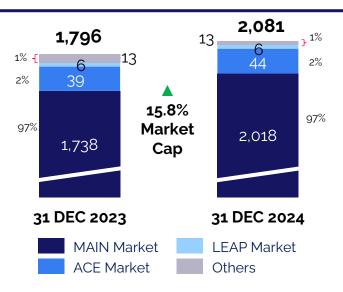




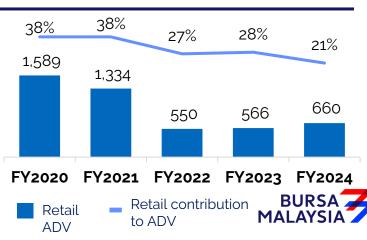
Funds Raised (RM bil)



Market Capitalisation (RM bil)







IPO Market Performance

- Bursa Malaysia ranked **#1 among ASEAN exchanges**, in terms of the number of IPOs recorded, and total IPO funds raised in 2024.
- Achieved 55 IPOs in 2024, which came above our targeted 42 listings for 2024 (2023: 32 listings)
- Highest IPOs in 19 years*

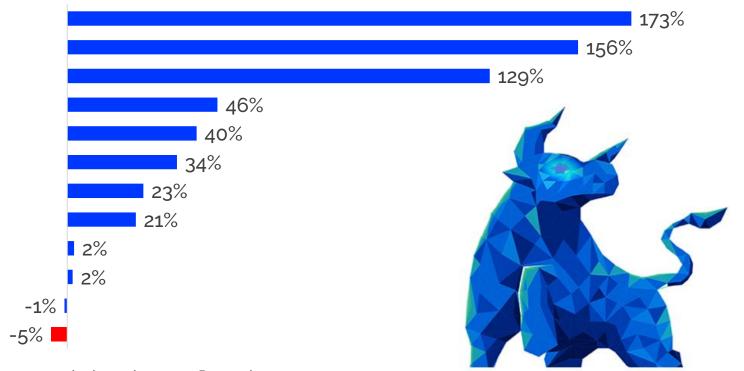
INDUSTRIAL PRODUCTS & SERVICES

CONSUMER PRODUCTS & SERVICES

TELECOMMUNICATION AND MEDIA

TRANSPORTATION & LOGISTICS

Collectively, the 51 newly listed companies on the MAIN and ACE Market closed at an average of 48%**
premium over its listing offer price.



Sector performance among IPO stocks in 2024

*2005: 79 new listings

**Based on average price performance of IPO price versus closing price on 31 December 2024

ENERGY

CONSTRUCTION

TECHNOLOGY

PLANTATION

HEALTHCARE

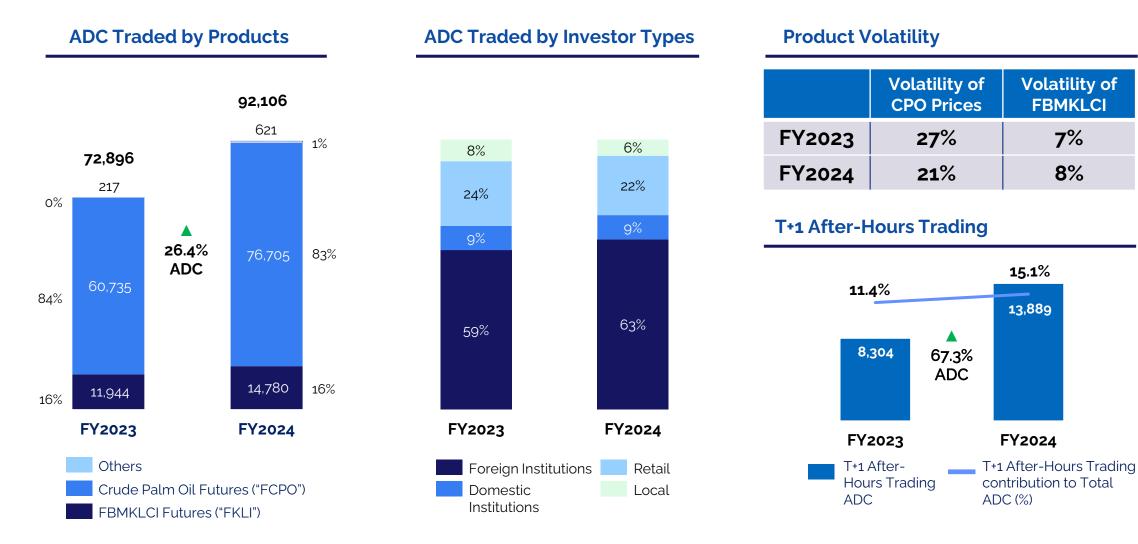
BUSINESS TRUST

FINANCIAL SERVICES

PROPERTY

Derivatives Market Overview

ADC rose by 26.4% in 2024 due to higher participation from foreign, domestic institutions and retail, as well as larger contribution from T+1 After-Hours Trading





Islamic Markets Overview

BSAS ADV declined by 8.4% from a year ago due to lower domestic and foreign participations

FY2024 Highlights **Breakdown of Islamic Markets Activity BSAS ADV (RM bil) Total Market Capitalisation of** Shariah- Compliant Stocks (RM bil) 83% 1,340 1,174 45.1 41.3 of Bursa Sug Al-Sila' (BSAS) 3% 8.1 trades contributed by 6.8 3% local participants 8.4% 14.2% ADV **19** new participants 37.0 Market 34.5 1,300 1,136 97% 97% In 2024, BSAS admitted Cap 14 local and 5 foreign participants, bringing the total to **373** trading FY2023 FY2024 31 DEC 2023 31 DEC 2024 participants Domestic Foreign MAIN Market LEAP Market ACF Market Others **▲ 1.4%** increase in the number of **No. of Trading Participants** % and no. of Shariah-Compliant Stocks Shariah-compliant stocks 82% (811) 79% (822) 354 373

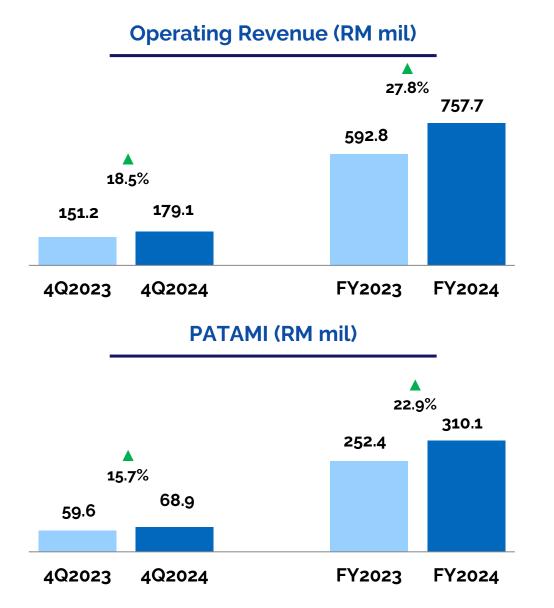


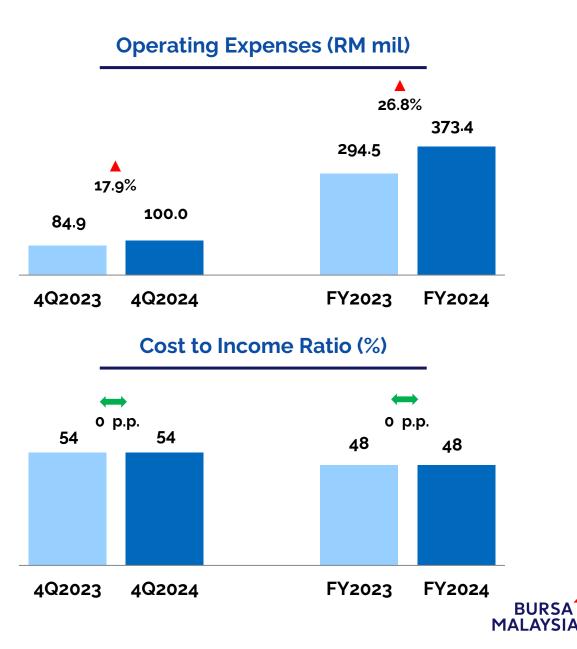
Financial Review





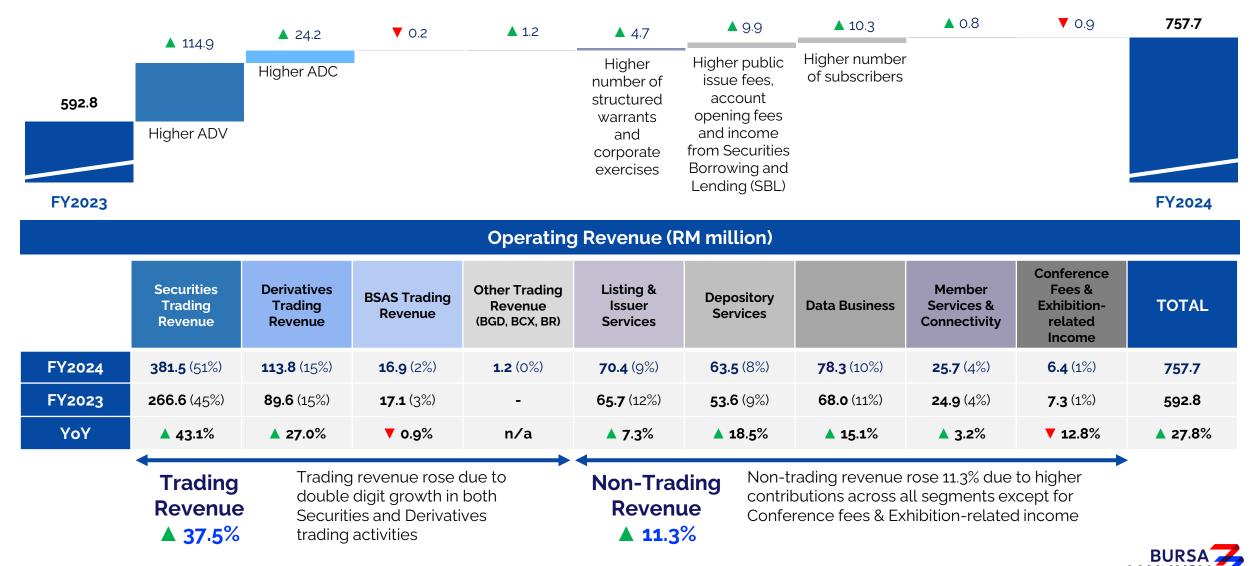
4Q 2024 Financial Snapshot





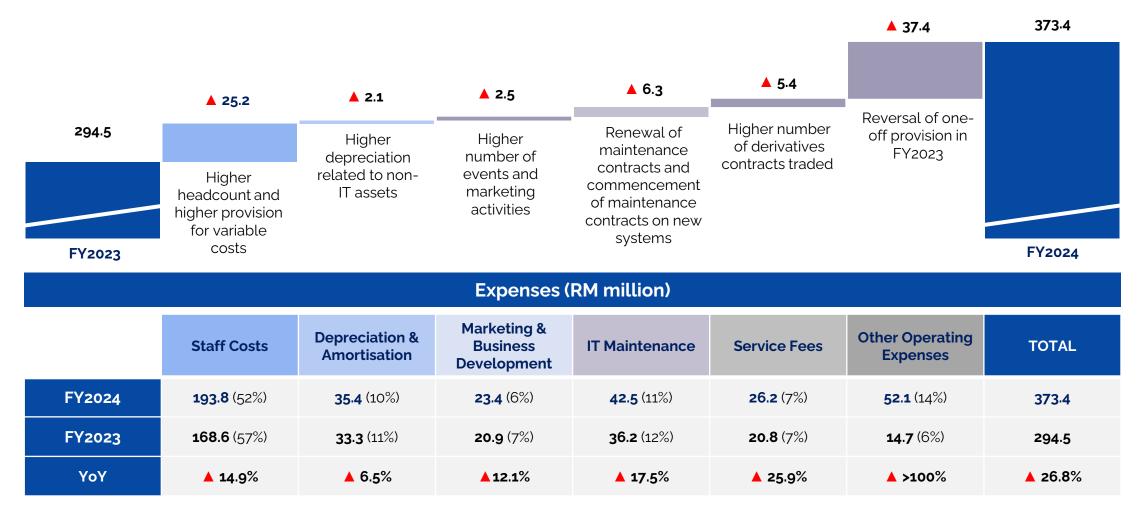
FY2024 Operating Revenue

Increase of RM164.9 million to RM757.7 million, mainly attributed to robust performance in the Securities and Derivatives Markets, as well as Data Business.



FY2024 Operating Expenses

Rose 26.8% from a year ago due to higher headcount and IT maintenance costs to support business expansion. – A one-off reversal of provision in FY2023 also contributed to the higher percentage increase. Without the one-off reversal of provision, operating expenses increased by only 14.6%.





Our Way Forward





Our progress sets a solid backdrop for us to advance as a Multi-Asset Exchange

2024	2025	2026
Solidified Our Foundation	Optimise for a Stronger Future	Build sustainability and resilience as a Multi-Asset Exchange
 Strengthened our Core Businesses - good increase in IPOs, ADV, and ADC Launched several key system- related initiatives <i>e.g. CSI Solution, continuous</i> <i>trading of RECs, SFTS</i> Enhanced features and build early customer base for BCX & BGD Strengthened CX infrastructure and tools <i>e.g. MyBURSA, Bursa REACH</i> 	 Build our pipeline of IPO assets Drive shareholder activism and corporate performance Strengthen our equity-based derivatives, and build our edible of product suite Explore catalytic growth in data business Augment utility of CSI Solution and reach of SUSCOE Intensify customer acquisition and ecosystem development for BCX BGD, and BR Capital Complete key components of MyBURSA 	nd d d d d d d d d d d d d d
SI = Centralised Sustainability Intelligence ECs = Renewable Energy Certificates FTS = Security Futures Trading System	BCX = Bursa Carbon Exchange SUSCOE = Sustainabi BGD = Bursa Gold Dinar CX = Customer Experience	lity Centre of Excellence



CORE STRATEGY 1:

PRODUCT & SERVICE EXPANSION



Product & Service Expansion					
Increase Securities Market Competitiveness	Broaden Our Derivatives Offerings	Enhance Our Multi-Asset Offerings			
 Boost core product offerings Grow ESG & ETF products 	• Solidify our strength in FCPO, while expanding into other asset classes	• Broaden product and solution offerings on our New Platforms			
	Key initiatives for 2025				
 Strengthen IPO pipeline Introduce new Structured Warrants (SW) e.g. Commodity SW Launch thematic ETFs e.g. ESG ETF Introduce innovative Shariah-compliant products or solutions 	Strengthen equity-based products e.g. Relaunch Single Stock Futures (SSFs) with enhanced product specifications	 Expand environmental product offerings on Bursa Carbon Exchange (BCX) Build issuances on BR Capital Introduce new ESG and data analytics solutions, including via partnerships 			

FCPO = Crude Palm Oil Futures

CORE STRATEGY 2:

ECOSYSTEM DEVELOPMENT

Grow Market Vibrancy & Liquidity

- Implement initiatives to boost market vibrancy and increase trading
- Facilitate retail investors' trading participation
- Widen market reach via education initiatives

Ecosystem Development

Enhance ecosystem for new asset classes

 Build a leading platform within these asset classes (i.e. Gold and Investment Notes) that encompass comprehensive products and services

Key initiatives for 2025

Spur growth potential:

- Offer long-term value creation by introducing new gold savings plan, with automated, regular investments.
- Digital enhancements to improve investment experiences with BR Capital
- Expand partnerships to enhance business growth, focusing on building collaborations and increasing distribution channels

 Onboard more companies on CSI Solution to promote efficient sustainability data collection, reporting, and disclosures

Deepen sustainability

• Facilitate comprehensive

FSG disclosures

Advance capacity

building for ESG

excellence

in our marketplace

 Implement programs to support PLCs in enhancing preparedness to adopt the National Sustainability Reporting

Develop more facilitative Spur

- listing frameworks
- Intensify programs to elevate corporate performance
- Develop innovative solutions to democratise investing (e.g. fractional shares trading)
- Strengthen profiling of
 PLCs via Bursa RISE+

CORE **STRATEGY 3:**

CUSTOMER EXPERIENCE (CX) CENTRICITY



CX Centricity

Deliver more delightful experience for

₽

Strengthen customer support for all offerings

 Enhance customer interactions, streamline processes, and improve overall CX

Key initiatives for 2025

 Offer new features on MyBURSA to expand reach and drive user growth

our services

Offer more seamless, easy and secure

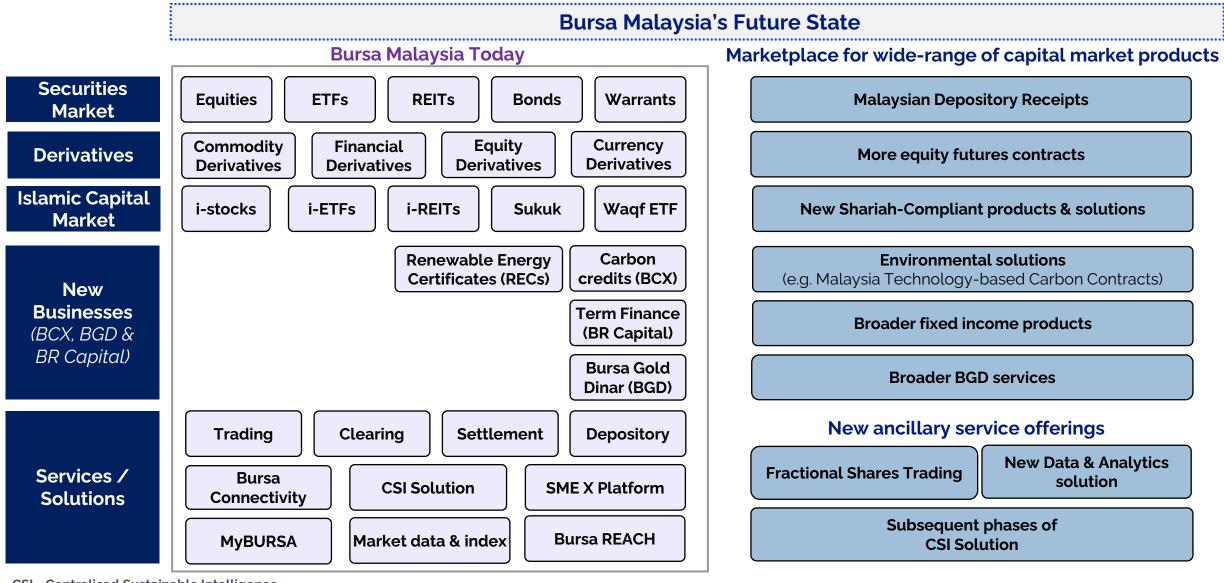
• More targeted marketing efforts

access to our offerings

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- Introduce BGD web application to complement our mobile app, catering to diverse user preferences
- Complete and ensure smooth transition to BSAS2.0, optimising clients' user experience with our product
- Adopt Marketing Technology to analyse data, understand customers, and optimise marketing communication to audiences
- Gradual use of AI for better CX and efficiency e.g. interpret and understand customers and improve responses over time
- Further upgrade our customer support system

Future State: Solidifying Our Position As A Multi-Asset Exchange



CSI = Centralised Sustainable Intelligence

e-Trade = a TNG eWallet's equities market trading feature

Legend: 🔲 Current 📃 Potential launch in 2025-2026



Our Headline KPIs for year 2025



*Total IPO Market Cap target for 2025 assumes a potential sizeable IPO listing with market capitalisation of RM15.0 billion.

The headline KPIs are targets or aspirations set by the Company as a transparent performance management practice. These headline KPIs shall not be construed as either forecasts, projections or estimates of the Company or representations of any future performance, occurrence or matter as the headline KPIs are merely a set of targets/aspirations of future performance aligned to the Company's strategy.



2025 Outlook - Continued Economic Growth amid Policy Progress as Our Base Case

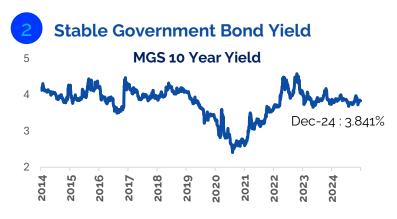
Constructive Domestic Economic Indicators

Consensus Target	2024	2025	
Real GDP Growth	5.1% 🔻	4.7% 🔺	
CPI YoY	1.8% 🔻	2.5% 🔺	
FX : USD/MYR	4.47	4.55	

• For 2024, MOF's official GDP growth is projected to be between 4.8% and 5.3%, while GDP growth forecast for 2025 is between 4.5% and 5.5%.

4 Improving fiscal deficit to ensure longterm sustainability

- The MOF targets Malaysia's fiscal deficit forecast at 4.3% or RM85.4 billion in 2024. This is an improvement from a deficit of 5.0% in 2023.
- Over the longer term, the government set a fiscal deficit target of 3% by 2026.



• The supply and demand of government debt remain balanced, amidst reduced government financing requirements. Consequently, Malaysia government bond yields are expected to stay well-bidded and stable.

Decent upside to consensus target of FBMKLCI index for end-2025

- Building onto the robust economic performance in 2024, the nation's key strengths in export sectors, resilient domestic consumption, growing prominence as an investment hub especially in the data center segment, semiconductor sector, renewable energy, JS-SEZ and leadership as ASEAN chair, is expected to augment a conducive investment environment for 2025.
- Analyst consensus target of the FBMKLCI above the 1,800 level suggests further upside from current level.



 Malaysia's fiscal position is improving, underpinned by current account surplus and lower fiscal deficit projected. As a result, the MYR remained one of the few regional currencies which strengthened against the USD in 2024 Source: Bloomberg, Dec-24

2025 Outlook

Being one of the top performing markets in ASEAN last year, we are cautiously optimistic that growth momentum in the domestic market should continue to prevail on the back of successful policy progress and steady global economic growth. Meanwhile, we are cognisant of global events such as U.S. trade policies under the newly elected President, interest rate direction by major central banks and China's economic recovery that may affect this trajectory.

Appendix

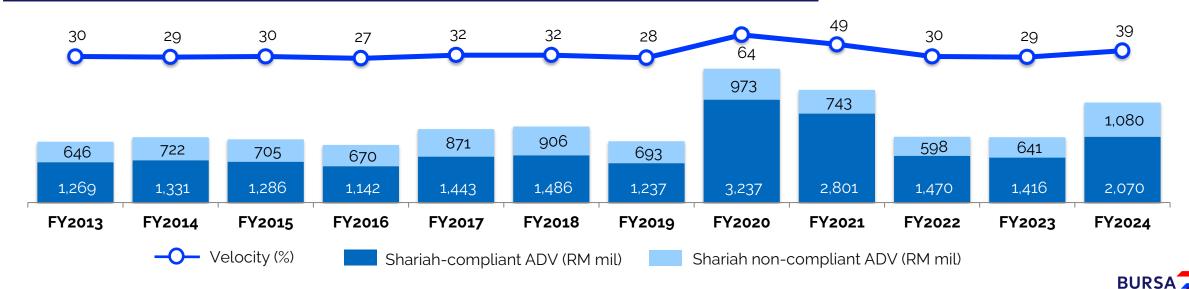
BursaMalaysia.com

Securities Market Activity

Quarterly ADV Traded (Shariah-compliant and non-Shariah compliant) & Velocity



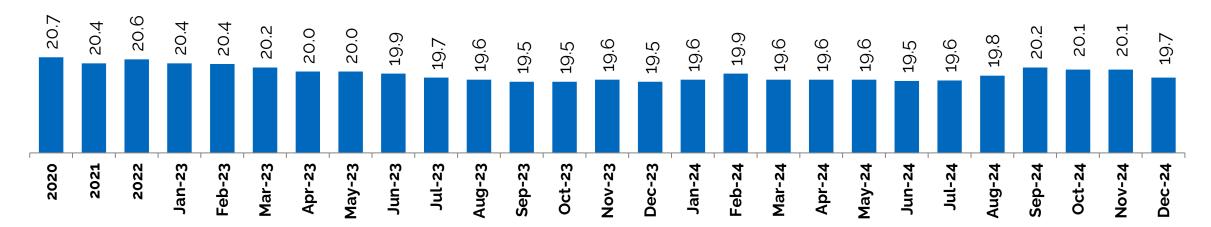
Annual ADV Traded (Shariah-compliant and non-Shariah compliant) & Velocity



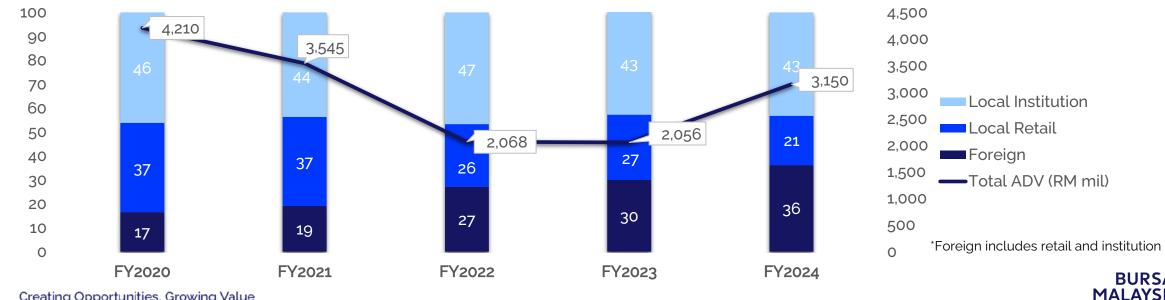
MALAYSI

Securities Market Participation

Securities Market Foreign Ownership Based on Market Capitalisation (%)



ADV by Investor Category (%)

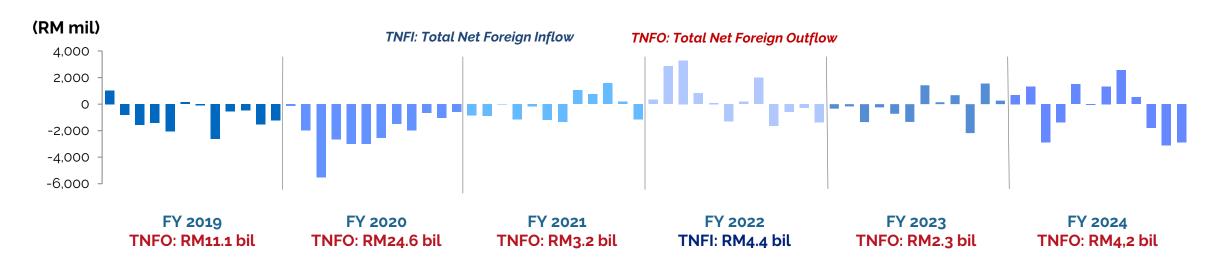


Creating Opportunities, Growing Value

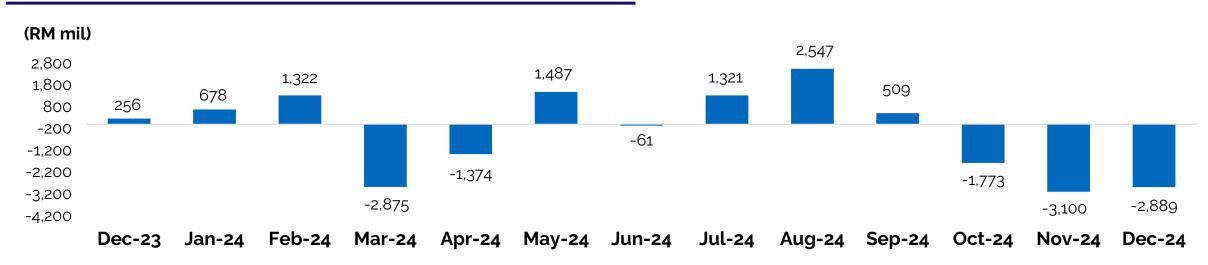
BURSA

Foreign Inflow/Outflow

Monthly foreign inflow/outflow from 2019 to 2024

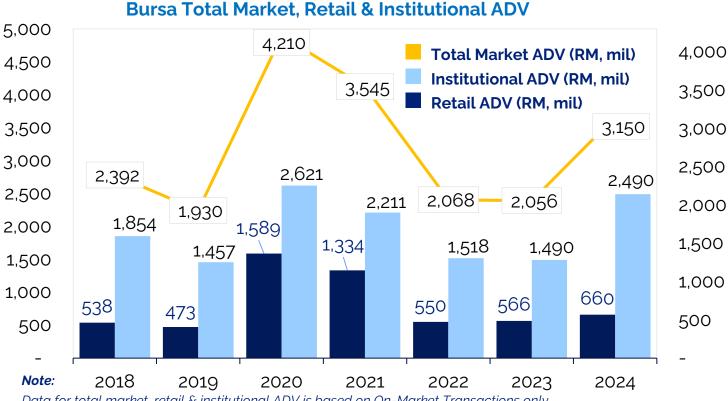


Monthly foreign inflow/outflow from Dec 2023 to Dec 2024



Institutional Driven Market

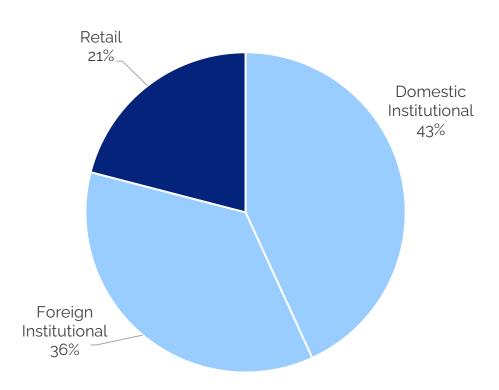
Average Daily Trading Value (ADV) in 2024 was 53.2% higher than a year ago, largely attributable to an outsized increase in trading by foreign and domestic institutions.



Data for total market, retail & institutional ADV is based on On-Market Transactions only. Retail^{*} data includes local retail, foreign retail and local Proprietary Day Traders (PDT). Institutional^{**} data includes local institutional, foreign institutional and local nominees



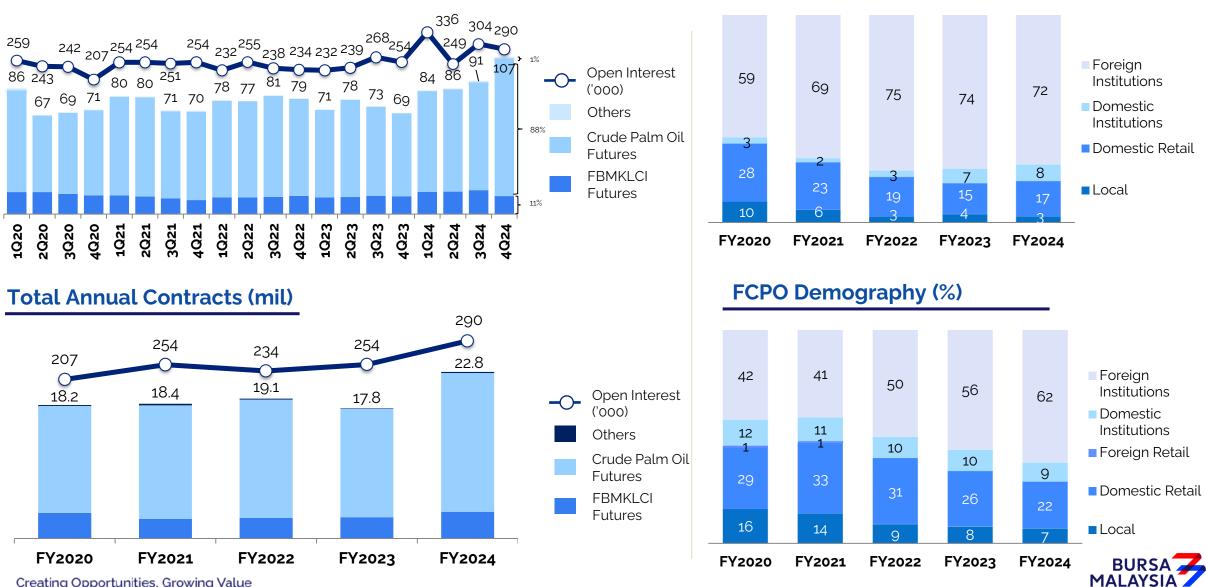
Total ADV Breakdown by Investor Type





Derivatives Market Activity

Quarterly Average Daily Contracts ('000)

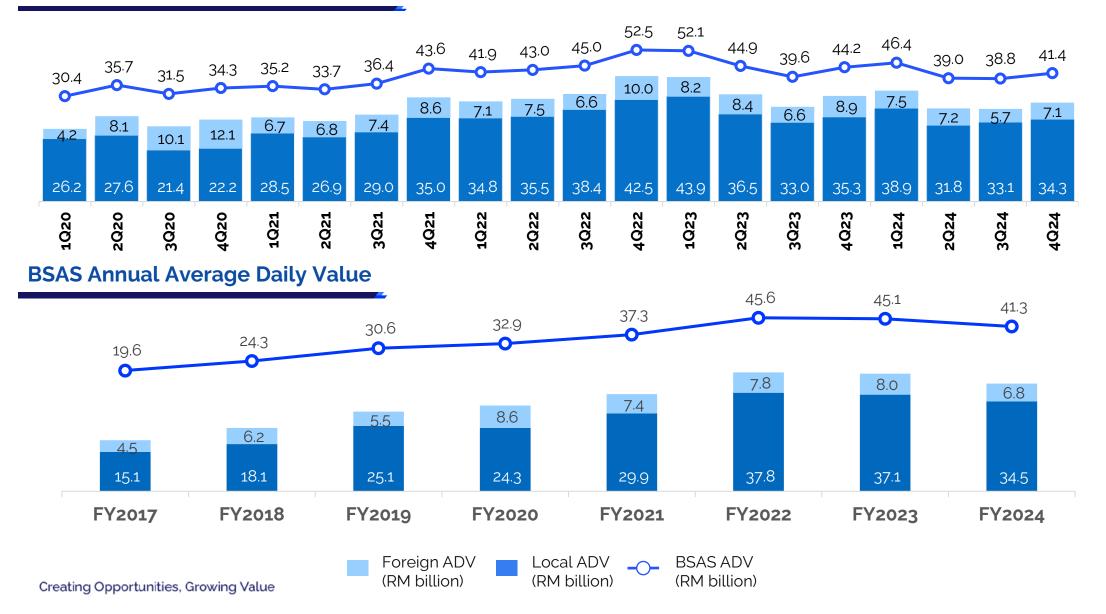


FKLI Demography (%)

Creating Opportunities, Growing Value

BSAS Market Activity

BSAS Quarterly Average Daily Value



Market Records in 2024

Bursa Malaysia's Market Capitalisation Surpassed All-time High, Exceeding RM2 trillion

on 7 May. Reached a new high of RM2.097 trillion on 17 July 2024. Ended the year with a market capitalisation of RM2.081 trillion.

- Leading ASEAN IPO market in 2024 with 55 IPOs A new high in the last 19 years (2005: 79 IPOs)
- FBMKLCI climbed near to 45-month high to 1,678.80 on 30 August 2024 following solid quarterly earnings particularly the banking sector
- FBM Small Cap hit 10-year high of 19,549.28 on 10 June 2024
- FBM70 and FBM100 hit record highs in May 2024 after surpassing their pre-pandemic level



- For the first time in history of the Derivatives Market, the monthly average daily contracts (ADC), hit a new record, breaching the 100,000 ADC threshold in October 2024
- Derivatives market All-time high monthly trading volume for all its products combined with a total of 2.38 million contracts traded in November 2024 (or ADC of 113,000), surpassing the previous record of of 2.34 million contracts traded in October 2024
- Daily trading volume for all derivatives products combined reached a historic high exceeding 178,000 contracts on 29 May 2024
- Derivatives Open Interest a vital gauge of market depth and price trend momentum — hit a record at over 366 thousand contracts on 26 March 2024



Home to ASEAN Champions

Malaysia is home to a Fortune 500 company in **PETRONAS**, which is currently **ranked 167th** in terms of annual revenue in 2024. Moreover, Malaysia is home to **9 PLCs** that are included in the Forbes 2000 World's largest publicly traded companies

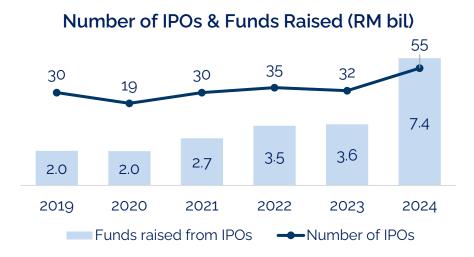
			MAIN Market 791		Note: S	ectorial growth as at Dec 2024
ACE Mark 201	æt	Universe of our PLCs		LEAP Market 47		
Consumer Prod & Ser Index: -0.8%		Prod Index: 2.0%	Construction Index: +60.7%	Technol Index: +2	0,	Financial Services Index: +17.6%
Property Index: +31.5%	Plantation	Index: +9.1%	REITs Index: +11.4%	Energy Inde	x: +0.6%	Health Care Index: +25.9%
ETFs 17		n. & Media K: -4.4%	Transport & Logistics Index: +14.7%	Utilities Index	x: +38.3%	REITs 19
Infrastructure Project PLCs	Closed-	End Fund	Special Purpose Acquisition Companies	Business ⁻	Trust	These 4 sectors are applicable to MAIN Market only

1 business trust, 1 close-end fund and 1 SPAC as at Dec 2024

A Diverse Range of Malaysian Multinationals Are Tapping Into the Growth of ASEAN and beyond. FBMKLCI companies generate **47.0% of sales* outside of Malaysia**.



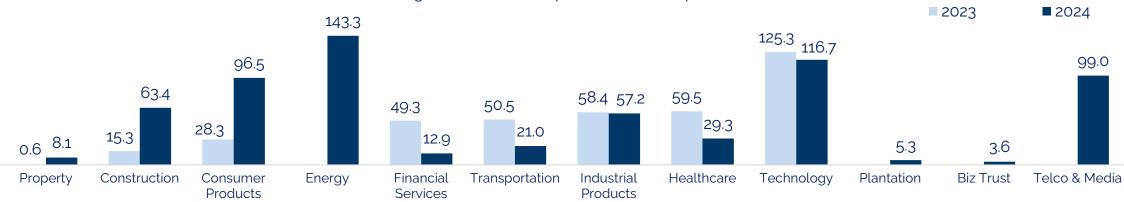
Strong Investor Support And Solid IPO Pipeline



Bursa Malaysia also **supports the long-term growth requirements of PLCs**, enabling further fundraising via the secondary market.



Of the 51 listings on the MAIN and ACE Market 2024, all retail offerings were oversubscribed (including 7 that were oversubscribed by > 100x and 2 oversubscribed by >200x, and 1 oversubscribed by >300x).



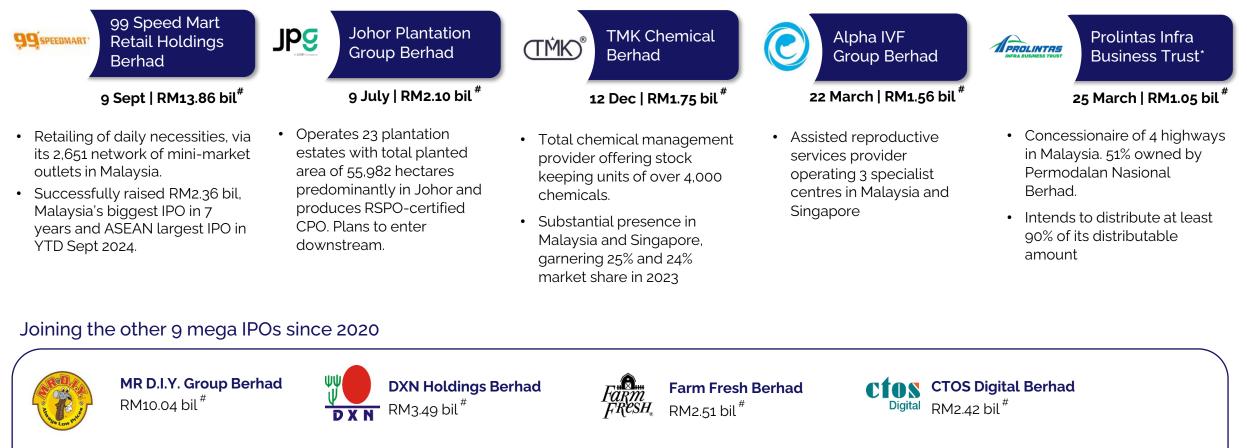
Average IPO Oversubscription Rate (Retail portion)

IPO fund raised includes pre-IPO placement.



Highlights of Our Mega IPOs in 2024

IPOs with initial market capitalisation of over RM1 bil in 2024



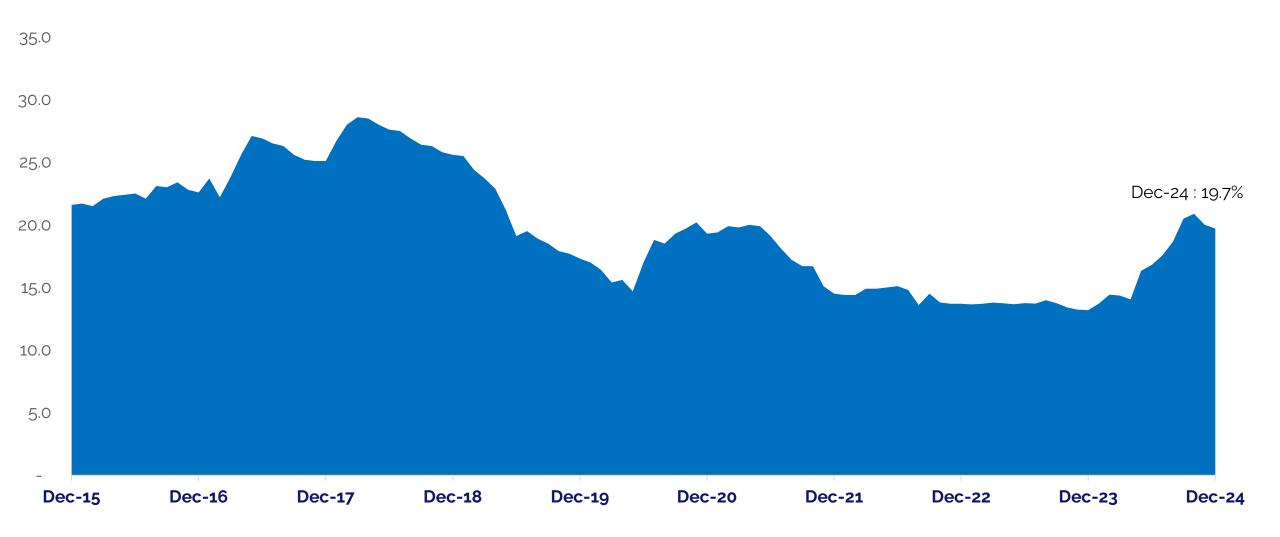


*Our first business trust listing; ** Secondary listing, [#] : Listing market capitalisation

Creating Opportunities, Growing Value

BURSA

Bursa Malaysia (1818) Foreign Shareholdings (%)



THANK YOU

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